

Case Study



Teams and other workplace solutions help remove the clutter of fragmented systems for healthcare company

Country

United States

Segment

Enterprise

Industry

Healthcare

Products and Services

Modern Workplace Solution

Assessment

One Microsoft

Microsoft Teams

Challenge

A pediatric treatment and research facility focused on children's catastrophic diseases, particularly leukemia and other cancers, has been leading strategic conversations with Microsoft for several years now.

We are focused on our alignment as a partner to help enable their business and technical plans.

Strategy

- The customer was interested in the **Modern Workplace Assessment** to identify the following areas prior to deciding their desktop transformation:
 - Ensure they were comparing services, leveraging their current investments in MSFT, and evaluating 3rd party displacement for security and compliance.
 - Faster to market, ease of use and deployment, integration with Epic and Workday, and Power BI for an easy end-user experience as well as Advance eDiscovery and record retention.

Outcomes

- Showed the **One Microsoft** united front approach to the customer at all levels.
- Identified the Modern Workplace Assessment and **supported outcomes that were driven in the EBC and MTC** for joint strategic direction and important initiatives for the customer.
- **Protected the customer's information**, enabling them to improve their data governance and ensure trust from their patients.
- **Integrated the use of Teams** so that the customer could give clinicians more time with their patients.
- Allowed the customer to harness both clinical and operational data from internal and external sources to **accelerate diagnoses, reduce time to treatment, and help improve the overall operational efficiencies** of the health system using the power platform, including Power BI and PowerApps.

Learn More

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